



Management Structure

AILO is led by a Management Committee that consists of representatives elected by the Members with the day to day running of the Association delegated to a CEO and a small Executive team that reports to the Management Committee. In addition, there are a series of active sub-committees and Special Interest Groups which focus on the issues that are important to AILO's Members.

Management Committee

The AILO Management Committee oversees the operations of the Association and meets on a regular basis to monitor and coordinate its activities.



Chair

Jeffrey More
Monument International



Deputy Chair

Joanna Bayle-Kiernan
FIL Life Insurance Ireland dac



Treasurer

Beth Lewis
Utmost Group



Members Rep (Associates)

Kim Ryan
FNZ Europe



Members Rep (Ireland)

Lisa Rodriguez
Canada Life International Assurance (Ireland) dac



Members Rep (Luxembourg)

Jean Elia
Sogelife SA



Members Rep (Liechtenstein)

Volker Schulz
PrismaLife AG



Members Rep (Isle of Man)

Natasha Cochrane
Zurich International Life Limited

Executive

The AILO Executive are responsible for the day to day running of the Association on behalf of the Management Committee.



Chief Executive Officer

Bob Pain



Secretariat

Niki Ashfield



Legal & Regulatory Executive

Jonathan Hall



Proposition Executive

Simon Willoughby



Marketing Executive

TBA

AILO Committees and Special Interest Groups

In addition to the Management Committee and Executive, there are a series of active sub-committees and Special Interest Groups which focus on the issues that are important to AILO's Members.

Legal & Regulatory Committee

This Committee works with AILO's Members to anticipate, negotiate and, where appropriate, participate in consultation and discussion of changes in the legal and regulatory environment in which the cross-border life industry operates. It meets four times a year and also establishes ad hoc working groups to cover specific developments.

Chair: Marie Hainge, Utmost Group
Deputy Chair: Ian Wilson, Canada Life International Assurance (Ireland) dac

Taxation Committee

This Committee provides information to Members on taxation issues impacting the cross-border life insurance industry. Meeting on an ad hoc basis, the committee shares information with, and advises, AILO's other committees on taxation matters.

Chair: Brendan Harper, Utmost Group
Deputy Chair: Maik Buffone, Lombard International Assurance SA

Investment Committee

This Committee focuses on matters related to the investment activities of the cross-border life insurance industry, including the legislative and regulatory developments that impact Members' products and life funds. It meets twice a year, with working groups being established to focus on a topic of particular interest.

Chair: Andrew Jones, Old Mutual International (IOM)
Deputy Chair: Toby Robinson, Canada Life International Assurance (Ireland) dac

Distribution & Marketing Committee

This Committee supports the promotion of the cross-border life sector within the AILO membership and externally to key audiences. It reviews the issues that impact the promotion of the cross-border life sector to ensure Members are kept up to date with new developments and best practice. It meets at least three times each year, with working groups being established to focus on a topic of particular interest.

Chair: Paul Sherlin, Octium Group
Co Chair: Keith Finn, Prudential International Assurance plc

Proposition & Customer Outcomes Committee

This Committee works with AILO's Members to help the cross-border life industry deliver better customer outcomes. It encourages product and service developments that aid transparency and customer comprehension, as well as promoting adviser relationships that act in the best interests of end customers. It meets at least three times each year, with working groups being established to focus on a topic of particular interest.

Chair: Mike Foxall, QB Partners
Deputy Chair: Pam Gibson, Standard Life International dac

People Committee

AILO encourages its Members to embrace the development and welfare of its people and seeks through its work to drive the importance of a healthy workforce within the cross-border life sector. This Committee ensures that key people topics are discussed for the benefit of Members, meeting at least twice each year with working groups being established to focus on topics of particular interest.

Co-Chair: Karen Corran, Hansard Global
Co-Chair: Matt Shanahan, Utmost Group

Actuarial Special Interest Group

This Special Interest Group discusses areas of common interest among AILO Member actuaries in the cross-border industry, sharing key analysis and knowledge of the unique actuarial aspects of our industry and advocating key regulation and legislation that impacts the cross-border industry from an actuarial viewpoint.

Leads: Brian Walsh, Reitigh & Volker Schulz, PrismaLife AG

Digital Futures Special Interest Group

This Special Interest Group aims to facilitate discussions on the role of advanced analytics and AI in shaping the digital future of the cross-border life sector, advocating for regulatory frameworks that support the responsible adoption of AI and data-driven solutions. It also seeks to provide a networking platform for collaboration on digital strategies and to promote the potential of AI enhanced financial analytics.

Lead: Fredrik Daveus, Kidbrooke Advisory